

## Utel Systems – company profile

Utel Systems was founded in September 1998. The technology and products have been developed for a long period, starting around 1988 in Telenor, the major Norwegian telecommunication carrier. In 1996 Telenor transferred both technology and resources to Utel Systems.

The company has its main office in Grimstad, a small town in the south of Norway. The sales office is located in Drammen, a city 40 km south of the capital

Oslo. We have a solid financial platform and the two largest shareholders are companies listed on the Norwegian stock exchange; Eltek and Telenor.



Utel Systems has employed 12-15 people and have a very steady working stock. The main divisions in the company are; Test instrument development, system development and sales & marketing. The company started with test instruments within ISDN and SS7 signalling and has evolved to Next Generation Network (NGN) technology over the past years. The traditional instruments are still the most successful export products for Utel Systems.

The key focus markets are carriers, network operators, service providers and equipment manufacturers. In Scandinavia the market is directly addressed by Utel Systems and in other geographical areas sales are handled through an increasing network of highly skilled and competent distributors. Utel Systems are represented in all five world continents.

We believe that our success and competitive advantages, lies in providing our customers with a combination of telecom know-how, price efficient products, on-site training/assistance and fast access to expert support. Our products and services are therefore all built on a solid platform of signalling and data protocol know-how. This platform is continuously strengthened through our tight hands



on interrelations with our largest customers.

Some of our reference customers are Telenor, Telia, Enitel, Telenordia, Ericsson, Alcatel, Siemens, Nokia, Ascom, British Telecom (BT), Vodafone, Swisscom, Interoute, NetNet, Tele 2, Song Network, NetCom, Facilicom, Telesur, Ghana Telecom, GrameenPhone and Pannon.



If you would like to know more about us either as a potential customer or as a potential partner do not hesitate to contact us - we are here for you!